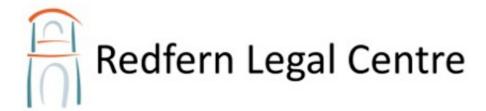
### Help! My Client has Problem Debts #2: External dispute resolution





#### **David Hofierka**

Credit, Debt and Consumer Law Solicitor Redfern Legal Centre

## Acknowledgement Of Country

#### **Outline**

- 1. What is External Dispute Resolution (EDR)
- 2. Internal Dispute Resolution (IDR) recap
- 3. Benefits of EDR
- 4. Avoiding court action
- 5. AFCA
- 6. TIO
- 7. EWON
- 8. Case: Thomas
- 9. Q&A, legal services

Resources: rlc.org.au/training/resources/debts



#### **Thomas**

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- 30 years old
- Disability support pension
- Living with parents in social housing
- Thomas comes to see you with a file full of documents spanning the last 10 years.
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- Received a letter of demand for a \$2,000 debt relating to a small loan he took out about 8 years ago.
- Thomas remembers he stopped paying for it about 7 years ago when he got sick and became homeless.
- He was never contacted about the debt until now, as he had had moved address a number of times over the years and forgot about it.

### **External Dispute Resolution** (EDR)

#### What is EDR?

A free service for resolving disputes between consumers and members of an EDR scheme. There are different EDR schemes for different industries:

- financial
- telecommunication
- energy.

Membership of the EDR scheme is compulsory for most industry participants.

EDR action is an **alternative to going to court** when attempts to resolve a dispute internally (IDR) with a service provider have been unsuccessful.

Internal Dispute Resolution (IDR)

External Dispute Resolution (EDR)

Court

#### **EDR** schemes

The Australian Financial Complaints Authority - AFCA

Telecommunications Industry Ombudsman - TIO

 Energy & Water Ombudsman NSW – EWON (and equivalents in other states and territories)



1300 56 55 62 (Members)



Make a complaint

What to expect News and outreach About AFCA

Make a complaint





## We provide consumers and small businesses with fair, free and independent dispute resolution for financial complaints

Make a complaint

#### We consider complaints about



Credit, finance and loans



Insurance



Banking deposits and payments



Investments and financial advice



Superannuation

### Australian Financial Complaints Authority (AFCA)

Commenced on 1 November 2018

A new EDR scheme that deals with complaints from consumers and small businesses about financial services and products

AFCA replaced three previous EDR schemes:

- The Financial Ombudsman Service (FOS)
- The Credit and Investments Ombudsman (CIO)
- Superannuation Complaints Tribunal (SCT)

#### Required to be members of AFCA

- ✓ Banks and other credit providers
- ✓ Financial planning firms
- ✓ General Insurers
- ✓ Payday lenders

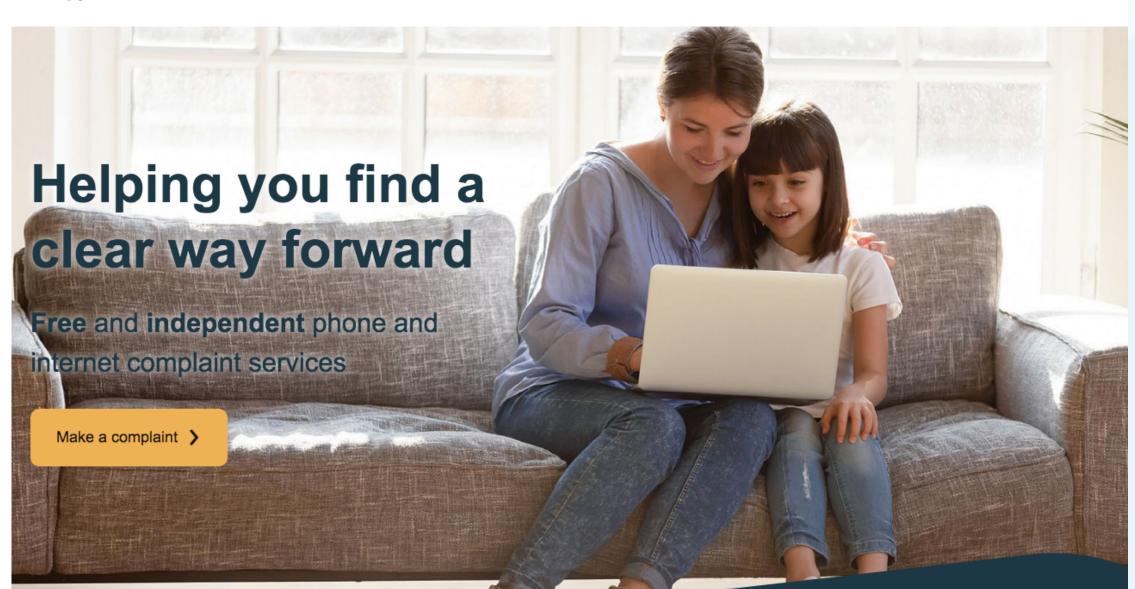
- ✓ Insurance broking firms
- ✓ Life insurers
- ✓ Superannuation fund trustees
- ✓ RSA providers

- ✓ Stockbroking firms
- Fund management companies
- ✓ Debt collectors



Help Reports & Updates About us

Make a complaint >



#### Required to be members of TIO

#### All

- landline
- mobile phone
- internet

service providers are required to be Telecommunications Industry Ombudsman (TIO) members



Search

Making a complaint

Resources for customers

FAQs

**Customer stories** 

Publications and submissions

Freecall 1800 246 545

#### Welcome to EWON's website

The Energy & Water Ombudsman NSW (EWON) provides a free, fair and independent dispute resolution service for all electricity and gas customers in New South Wales, and some water customers.



#### We consider and investigate complaints from



Community workers & advocates







Energy & water customers



Small businesses

#### Required to be members of EWON

All authorised electricity and gas retailers and distributors, and licenced water providers in NSW must be members of EWON.

#### **EDR** scheme governance

AFCA: Complaint Resolution Scheme Rules (AFCA Rules)

TIO: Telecommunications Industry Ombudsman Terms of Reference

**EWON:** EWON Charter

#### Other ombudsman schemes

#### **National**

- Australian Small Business and Family Enterprise Ombudsman (ASBFEO)
- Fair Work Ombudsman (FWO)
- Tolling Customer Ombudsman (TCO)
- Commonwealth Ombudsman

#### **NSW**

NSW Ombudsman

# Internal Dispute Resolution (IDR) recap

#### How to find the IDR contact

#### If creditor is:

 a member of AFCA (Australian Financial Complaints Authority), you can search the website

 a telco: find contact on Telecommunications Industry Ombudsman (TIO) website on Members Listing

 energy or water company: search for contact on the Energy & Water Ombudsman NSW





Make a complaint What to expect News and outreach About AFCA

Make a complaint



Q

Home > Make a complaint > Find a financial firm

#### Find a financial firm

Use our search tool below to find the contact information for a financial firm.

If you cannot find the firm you are looking for, call us on 1800 931 678, or proceed to our <u>online</u> <u>complaint form</u> to lodge a complaint.

# Name Commonwealth Bank Member number ABN/ACN Search Clear

#### Search results

2 results displaying 5 per page

#### Commonwealth Bank of Australia

Member number: 10008 ACN/ABN: 48123123124

Also known as CBA

Homepath

Trading as Commonwealth Financial

Services



View contact details

Search

Clear

#### Search results

2 results displaying 5 per page

#### Commonwealth Bank of Australia

Member number: 10008 ACN/ABN: 48123123124

Also known as CBA

Homepath

Trading as

Commonwealth Financial

Services

Hide contact details

#### Member details

Date joined: 1/07/2008

Website: www.commbank.com.au

#### Complaint contact



Group Customer Relations Commonwealth Bank of Australia GPO Box 41 Sydney NSW 2001

Toll Free No: 1800 805 605 Business: 02 9841 7000 Fax: 02 9841 7700

Email: customerrelations@cba.com.au



#### Telecommunications Industry Ombudsman

#### Make a complaint







#### Consumer Complaints

Complaints

**Small Business** 



#### **Optus**

Trading name:

Member name:

Member status:

Carrier License:

Address:

Customer service number:

Return to the members listing

Optus

Optus Satellite Pty Limited

Member - Active

No

PO Box 888 NORTH RYDE NSW, 1670

Facsimile number:

Web address:

1 300 555 221

133 937

http://optus.com.au

#### Members



- Membership
- Members Listing
- Member Portal

**Publications** 





#### About us

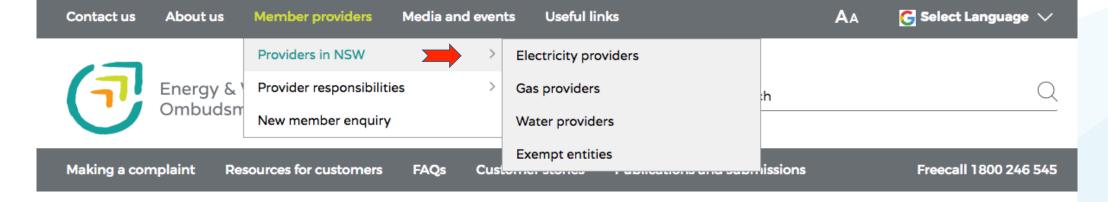
#### **Useful Links**

Authorisation forms

Consumer complaint form

Membership form

See our latest stats



Home > Member providers > Providers in NSW

#### Providers in NSW

It is a condition of licence for electricity and gas retailers and distributors to be members of EWON. The legislative provisions which state this can be found at:

- Electricity Supply Act 1995 Sect 96B for electricity distributors
- Gas Supply Act 1996 Section 11A for gas distributors
- National Energy Retail Law (NSW) Section 86 for electricity and gas retailers

You can <u>make a complaint</u> about any EWON <u>electricity</u>, <u>gas</u> or <u>water</u> members, including those operating embedded networks for residential customers as exempt entities.

#### Electricity providers and gas providers

Some of EWON's energy members are both retailers and distributors, and it is important to note the difference between them:

- Retailers are responsible for opening/closing accounts, issuing bills and liaising with the
  distributor about supply reconnection/disconnection. Generally, retailers provide selected
  services (electricity, gas or both) to selected areas in NSW.
- Distributors are responsible for disconnecting/reconnecting supply, new and existing
  connections to services, maintaining network assets, reading your meter and sending the
  data to the retailer.

Energy providers who supply small retail (and small to medium-sized business) customers must be

#### **Benefits of EDR**

#### **IDR** to **EDR**

#### If:

- you have received an unsatisfactory IDR response, or
- the dispute remains unresolved after a reasonable period of time, then you can make an application to EDR.

#### **Benefits of EDR**

- Free for consumers
- Independent
- Easy to access
- All legal and enforcement/debt recovery action must stop (including court proceedings) while your matter is with the EDR scheme or while the EDR scheme considers your dispute
- EDR decisions are binding on the service provider/other party, but not on the consumer complainant if not agreed. Complainants retain their legal rights to take their matter to court if they do not agree with the outcome of EDR
- An EDR complaint can give the consumer extra time to deal with their financial hardship



#### When to refer your client to EDR

#### Unsatisfactory IDR outcome:

- Legal (eg. breach of credit law, credit record dispute)
- Non-legal (eg. customer service complaint)
- Not being assisted with financial hardship

Threat of court action or served with a Statement of Claim.

### Are there any underlying legal issues, or is it financial hardship?

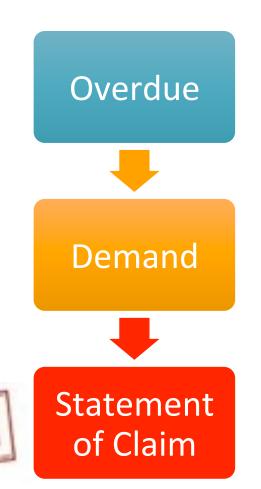
If you **suspect** there may be an underlying issue, recommend your client speak with a lawyer before they start IDR or EDR, even if it is just to eliminate the existence of a legal issue.

#### Red flags for legal issues – look out for:

- Client was on a Centrelink income when they were approved by a lender
- Client has multiple loans or leases at the same time
- Client's bill is extremely high compared to previous bills
- Client has experienced domestic violence
- Client does not speak English or has another significant vulnerability that was exploited by the creditor
- The debt is 6 years old or more
- Client has a disability

## Avoiding court action

## Stages in a Debt

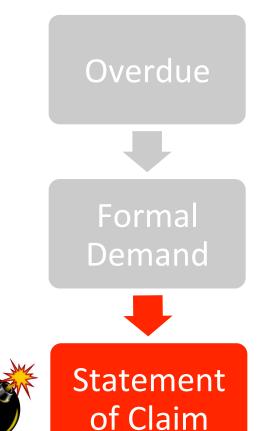


**Creditor** chasing client

**Creditor** or **Debt Collection Agency** threatening court recovery.

**Court** recovery commenced

## High urgency – act quickly!



- A Statement of Claim is a document that starts a court claim
- 2. Must be personally served on client or posted by the court

- 3. Creditor / Debt Collector is the "plaintiff"
- 4. Debtor is the "defendant"

## High urgency – act quickly! #2

Overdue

5. Client has 28 days to respond



6. If no response, after 28 days, the plaintiff can apply for default judgment



7. Judgment can be enforced through court



Statement of Claim

8. Get legal advice immediately!



9. A defence can be argued at EDR

#### STATEMENT OF CLAIM

COURT DETAILS

Court Local Court

Division Small Claims Division

Registry Blacktown

Case number

TITLE OF PROCEEDINGS

[First] plaintiff Meena Vishwana

[First] defendant Fiona Frame trading as Fantastic Florists

**FILING DETAILS** 

Filed for Meena Vishwana, Plaintiff

Contact name and telephone Meena Vishwana 02 2222 1111

Contact email meena.vishwana@chillmail.com

#### TYPE OF CLAIM

[Select type of claim from the list provided in section 6 of the Guide to preparing documents, available on the UCPR website www.ucprforms.justice.nsw.gov.au by clicking on the link to Publications, or at any NSW court registry]

Mercantile Law - Sale of Goods and Services - Work done

#### Sample statement of claim - debt

This is an example of a completed statement of claim. It is important to complete this form using your own details and based on your own circumstances. If you need more help, get legal advice.

I acknowledge that court fees may be payable during these proceedings. These fees may include a hearing allocation fee.

Signature Meena Vishwana

Capacity Plaintiff

Date of signature 19/11/20xx

#### NOTICE TO DEFENDANT

If you do not file a defence within 28 days of being served with this statement of claim:

- You will be in default in these proceedings.
- The court may enter judgment against you without any further notice to you.

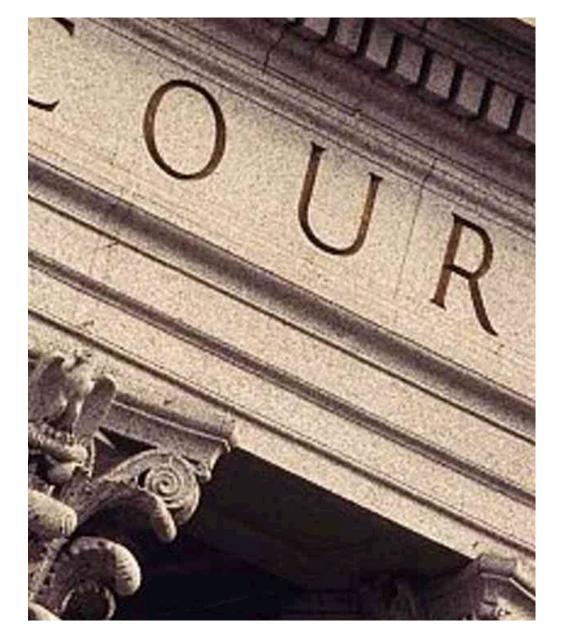
The judgment may be for the relief claimed in the statement of claim and for the plaintiff's costs of bringing these proceedings. The court may provide third parties with details of any default judgment entered against you.

#### HOW TO RESPOND

Please read this statement of claim very carefully. If you have any trouble understanding it or

## Why it is best to avoid court

- Costs orders can be made against the unsuccessful party
- Evidence standards are higher than IDR and EDR
- Legal representation is expensive / unattainable for most people
- Stress from meeting court deadlines
- Loss of income from attending court
- Judgment order enforceable for 12 years
- Court enforcement options
- Pre and post judgment interest may be added to the debt



## EDR puts a hold on court action

**AFCA** – for the duration of the EDR

**TIO** – for the duration of the EDR



#### **EWON** – the earlier of:

- a) 90 days after lodgement of complaint; and
- b) the date that EWON closes or resolves the complaint

## Other circumstances when you should seek legal advice immediately!

The client has a judgement order against them.

 Enforcement action has been taken against the client, for example, a garnishee order for their wages or bank account.

The client is required to attend court under an examination order.

Any court proceedings are on foot.

## Is my client in financial hardship?

A loss of income A very high electricity/gas bill An illness or family crisis Domestic violence/financial abuse Unexpected expenses or bills

## Financial hardship - EDR

 If your hardship request is rejected or not actioned, seek legal advice and lodge an EDR complaint.

 However, EDR cannot force companies to waive legitimate debts, fees and charges on the basis of financial hardship

#### **Debt collectors**



If a debt collector has bought the debt (assigned debt), your dispute is with the debt collector.



You should lodge the EDR complaint directly against them.



#### **Debt Collection Guidelines**

Produced by ASIC and ACCC:

#### A debt collector must not:

- Use physical force or coercion
- Harass or hassle the client to an unreasonable extent
- Mislead or deceive the client
- Take unfair advantage of any vulnerability, disability or other similar circumstances affecting the client.

## **Credit report disputes**

- Debts over \$150 that are overdue for more than 60 days can be reported to a credit reporting agency and listed on a customer's credit file/report as a default.
- You may be able to make a complaint to an EDR scheme if a credit provider/debt collector has incorrectly made a credit default listing on your credit report.
- A company must not make a default listing when an individual has made a hardship request and the company is considering it.
- Credit reporting bodies keep default information and judgment debts on client's file for 5 years.



# The Australian Financial Complaints Authority (AFCA)

## Complaints considered by AFCA

- Banking & credit cards
- Loans & mortgages
- Insurance
- Superannuation: death benefits; total and permanent disability (TPD) cover
- Financial planning and investment advice
- Financial hardship complaints

## AFCA: common legal issues: financial services

#### Debts chased by financial service providers or debt collectors:

(eg. credit cards, car loans, payday loans/short term credit, leases for whitegoods, mortgages etc) – **legal issues include:** 

- Responsible lending
- Unfair/unjust contracts and transactions
- Misleading and deceptive conduct
- Targeted/unconscionable/unsolicited selling to vulnerable people
- Unlawful and aggressive debt collection tactics

## AFCA: common legal issues: insurers

Unfair rejection of an insurance policy claim

Debts chased by insurers trying to recoup money from a vehicle accident (property damage only):

- client did not cause the accident (ie. not at fault)
- amount being claimed includes repairs that were not connected with the accident
- wrong vehicle / driver identified

#### Types of outcomes AFCA can provide

- The payment of a sum of money/compensation (up to \$500,000)
- Waiver or variation of a debt, fees, interest and other charges
- The reinstatement, variation, rectification or setting aside of a contract
- Extending payment or arranging a payment plan
- Enforcing a claim under an insurance policy
- Extra time to sell a property if in mortgage hardship
- In relation to a default judgment, not enforcing the default judgment
- An apology

#### **Jurisdiction: AFCA**

 Before considering a complaint, AFCA must confirm that your complaint is one it can deal with under the AFCA Rules

AFCA can hear complaints regarding matters of up to a \$1 million
 value, and order compensation of up to \$500,000

#### **Time limits: AFCA #1**

#### **Generally:**

You can lodge a complaint within **two years** after a written response from the lender's IDR complaint process, or **six years** from the date when you first become aware of the problem, **whichever is earlier.** 

(This excludes superannuation-related complaints)

#### **Time Limits: AFCA #2**

With complaints relating to changing a credit contract due to **financial hardship** or **unfair conduct** by a lender under national credit laws:

A complaint should be made within:

- two years after a written response from the lender's IDR complaint process
- two years after the termination of the credit contract,

whichever is later.

#### **Time Limits: AFCA #3**

Types of superannuation complaints that have strict time limits (no extensions):

- death benefit complaints: 28 days from notice of final decision by the superannuation fund trustee
- disability benefit complaints (TPD):
- 1. Permanently stopped work because of the disablement within **four years** of the trustee's decision to deny a claim
- 2. Stopped work for reasons not related to the disablement within **six years** of the trustee's decision to deny a claim.

## **Applying to AFCA**

You can lodge a dispute with AFCA online at <a href="https://www.afca.org.au/make-a-complaint">www.afca.org.au/make-a-complaint</a> or by email, fax, letter or phone.

Your application should include:

- details of all parties involved
- details of the complaint and any attempts you made to resolve the complaint with the financial service provider
- the outcome you are seeking
- supporting documents.

#### **AFCA dispute process #1**

- AFCA will contact the provider to notify of lodgement of the complaint
- AFCA may request that you attempt to resolve your dispute through the provider's IDR process.
- AFCA will ask the provider for a response and a proposed resolution to the complaint within 21 days.
- If no resolution is reached between the parties, AFCA will determine if it has jurisdiction to keep handling the complaint. If AFCA agrees to handle the complaint, it will try to resolve the dispute through **informal methods** including **negotiation** and **conciliation**.

## AFCA dispute process #2: Preliminary assessment

#### A preliminary assessment includes:

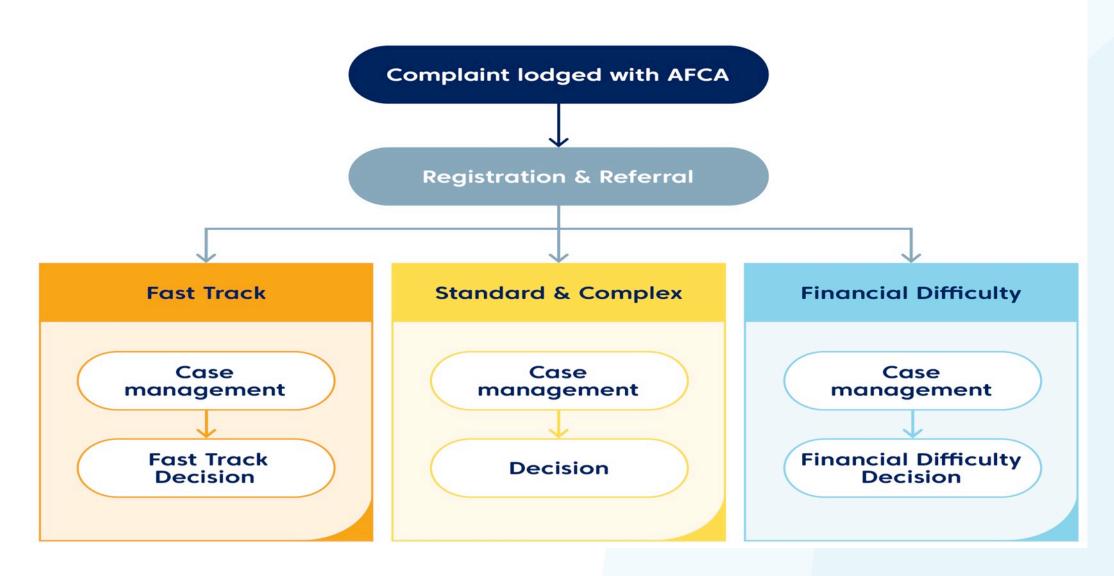
- an overview of the facts of the complaint
- the issues raised in the complaint and AFCA's preliminary assessment of those issues
- how AFCA think the complaint should be resolved and why
- when the parties must tell AFCA whether they are willing to settle the complaint in line with the preliminary assessment.

## AFCA dispute process #3: Determination (a binding decision)

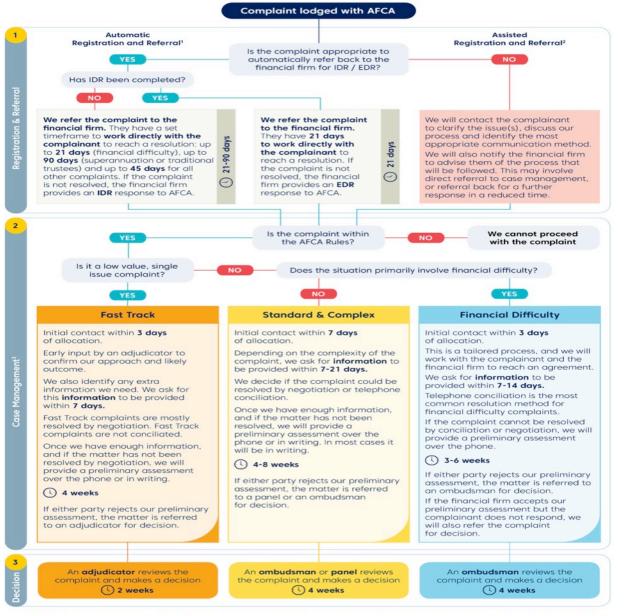
 If you agree with AFCA's decision, it will become binding on the financial institution.

 If you do not accept the decision, or AFCA terminates your complaint, either party will be able initiate or recommence other legal/court action.

#### AFCA complaint resolution process



#### AFCA complaint resolution process



<sup>1</sup> Most complaints will progress through the automatic Registration and Referral process. <sup>2</sup> Some complaints may not be appropriate to automatically refer back to the financial firm because of the subject matter, urgency or the accessibility needs of the complainant.

<sup>5</sup> These are average expected timeframes.

#### **AFCA** appeals & reviews

Other than by going to court, it is not possible to appeal a Determination.

# The Telecommunications Industry Ombudsman (TIO)

#### Types of complaints considered by TIO

- contracts
- billing disputes, mistakes and overcharging
- connecting new services
- transferring services
- debt collection

- faults, dropouts and poor coverage
- supply of mobile premium services
- SIM unlocking fees
- services provided over the National Broadband Network (NBN)

## Types of outcomes TIO can provide

- waiving debts and arranging payment plans
- releasing a consumer from a contract waiving service charges and late payment fee
- reconnecting a service
- paying compensation
- offering an interim service
- suspending credit management, including dealing with a debt that has been sold or assigned to a third party

#### **Jurisdiction: TIO**

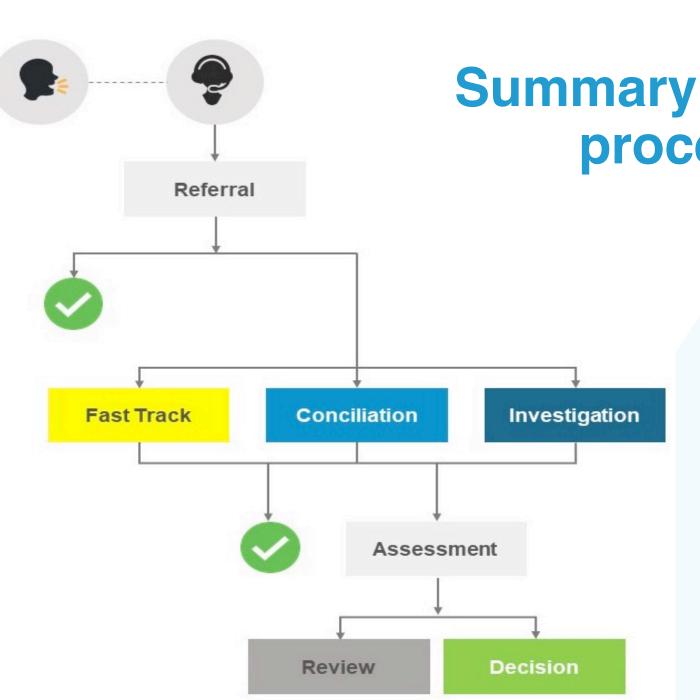
TIO has the authority to make:

- binding resolution to a complaint up to \$50,000
- non-binding recommendations up to \$100,000

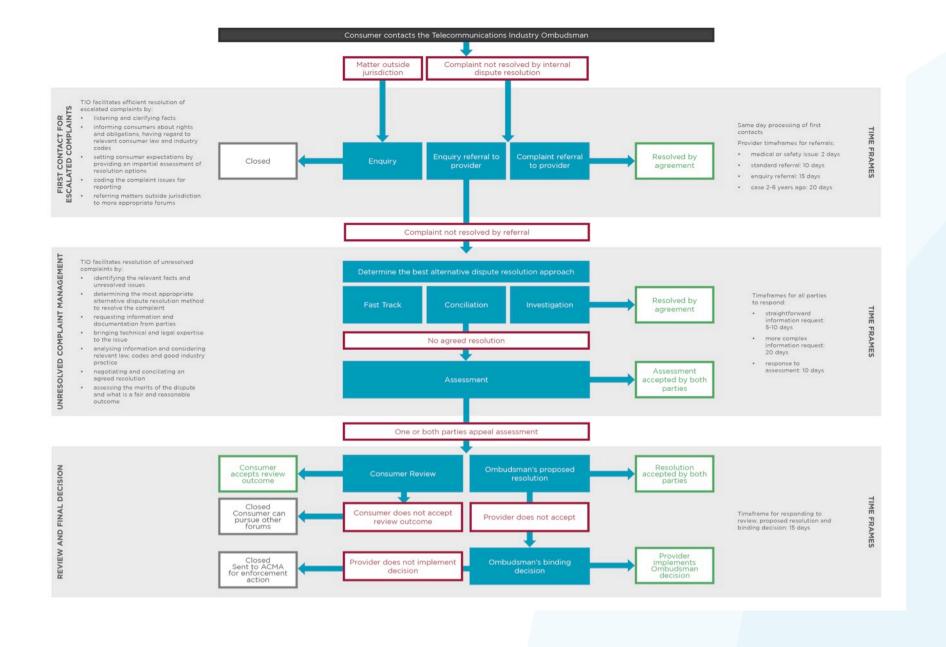
#### **Time Limits: TIO**

• TIO will usually only look at complaints that happened, or that the complainant became aware of, in the **past two years.** 

This time may be extended to six years in some circumstances.



## Summary of complaint process: TIO



#### **TIO appeals & reviews**

If the TIO has told a consumer that they intend to stop handling their complaint, and have offered the consumer the ability to ask for a review, the consumer must ask for the review within 10 to 15 business days.

# **Energy and Water Ombudsman NSW (EWON)**

#### **Jurisdiction: EWON**

EWON can award a maximum amount of \$50,000.

#### Complaints considered by EWON

- provision or failure to provide energy or water services
- disconnection or restriction of supply
- billing and credit issues including high bills, disputed accounts, backbilling
- quality of supply
- actions by a provider that impact on land or other property
- customer transfers between energy providers
- electricity and gas marketing

#### Types of outcomes EWON can provide

- negotiation of affordable and realistic payment arrangements
- reconnection of supply
- a refund or a goodwill gesture payment
- a compensation payment
- a reduction in arrears because of delays or other problems in billing
- an apology
- assistance for customers, eg. about reducing energy or water consumption

#### **Time Limits: EWON**

 A complaint must be made to EWON within 12 months of the date the complainant first became aware of the events giving rise to the complaint.

 EWON considers if it is reasonable to accept the complaint after that time.

#### Summary of complaint process: EWON

If you make a complaint to EWON and haven't contacted your provider first about the problem, EWON will normally refer you back to them.

If there is no resolution, EWON will allocate an Investigations Officer and may undertake any of the following:

- Seek information from the provider
- Seek further information from you
- Seek independent expert advice
- Continue to investigate for as long as there are grounds to support further investigation, or until the matter is resolved.

#### **Determination: EWON**

If a matter is not resolved, EWON may make a determination ('a binding decision') to resolve the case.

#### **EWON: Requesting a review**

#### A request for review must:

- be received within 28 days of the date of the case closure letter or Final Investigation Report
- include supporting information.

#### EDR: When should you seek legal advice?

- Before making a complaint to EDR
- If you have been served with a Statement of Claim or after default judgment has been given against you
- If the other party/service provider is not part of an EDR scheme
- Before signing or accepting an agreement: gag/confidentiality clauses; restrictions on taking further legal action
- If you do not accept the decision of the EDR scheme
- The EDR scheme discontinues your complaint.



#### **Thomas**

#### **Thomas**

- 30 years old
- Disability support pension
- Living with parents in social housing
- Thomas comes to see you with a file full of documents spanning the last 10 years.
- Stress from debt is exacerbating his mental illness

\$45,000 credit card debt to a big bank and has been served with a court document relating to the debt saying he must respond to the court within 28 days.

He was on the DSP when the credit card was initially approved.

\$4,000 **electricity** bill received for 12 months' worth of charges that he didn't know about, after a faulty meter had been replaced.

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 He also received a letter from the debt collector saying the debt has been assigned to them, and they will start legal proceedings if not paid.

 Received a letter from a car insurer of another driver that Thomas had a minor accident with.

It was unclear who was at fault.

 The letter says Thomas must pay \$9,000 within 21 days, but he was uninsured at the time of the accident.

- Received a letter of demand for a \$2,000 debt relating to a small loan he took out about 8 years ago.
- Thomas remembers he stopped paying for it about 7 years ago when he got sick and became homeless.
- He was never contacted about the debt until now, as he had had moved address a number of times over the years and forgot about it.

#### Helpful tips for EDR #1

- Always lodge your complaint in writing.
- If possible, **lodge the dispute online** as it will be received straight away and get a EDR case number.
- Keep a copy of your completed complaint form.
- Don't be deterred if you are told on the phone that your complaint has no merit.
- Tell the creditor or their legal representative that you have lodged an EDR dispute and remind them that they must not file for default judgment while the dispute is being considered.

#### Helpful tips for EDR #2

- You can keep the information in your dispute simple to start with as you can add further information later.
- Don't be afraid to ring and chat to the EDR scheme about your case and the procedure for resolving the complaint.
- Look at the EDR Scheme's Rules, Terms of Reference, and/or Constitution.
- Helpful information (including EDR fact sheets) are available on each EDR scheme's website.

### Questions?



**David Hofierka** 

Credit, Debt and Consumer Law Solicitor

Resources for this workshop: rlc.org.au/training/resources/debts

This workshop is a guide to the law in NSW, Australia. It is not a substitute for legal advice. If you have a legal problem, seek legal advice from a legal centre or Legal Aid.

## Where to get free confidential legal advice on debt related issues

- Redfern Legal Centre's Credit, Debt and Consumer Practice (local residents only)
- Most community legal centres:
  - NSW: https://www.clcnsw.org.au/resource/community-legal-centres-nsw-directory-2018
  - outside NSW: www.naclc.org.au/need\_legal\_help.php
- Legal Aid NSW www.legalaid.nsw.gov.au/contact-us/legal-aid-nsw-offices

# RLC now has a statewide financial abuse legal service

Free, confidential legal information and advice to people across NSW who have money problems due to domestic abuse in an intimate partner relationship.

- 0481 730 344
- falsintake@rlc.org.au
- www.rlc.org.au/financial-abuse-legal-service

### Thank you

